

2023 Construction Outlook

West Survey Results Responses: 43%

| | | | | | |
|------------------|-----|-----|-----|-----|-----|
| | | | | 30% | 28% |
| Hospital | 37% | 19% | 44% | 18% | 23% |
| Public Building | 35% | 20% | 45% | 15% | 23% |
| Higher Education | 36% | 22% | 42% | 14% | 16% |
| K12 School | 36% | 24% | 40% | 12% | 16% |
| Other | 25% | 14% | 60% | 11% | 10% |
| Data Center | 33% | 22% | 45% | 11% | 12% |
| Manufacturing | 33% | 24% | 42% | 9% | 14% |
| | 29% | 30% | 41% | -1% | -4% |

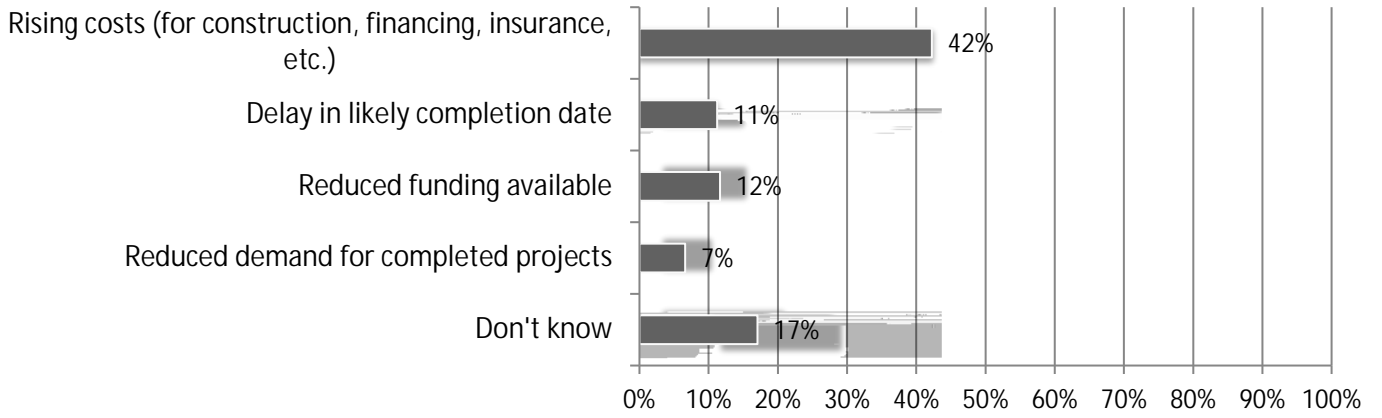
5.

7. Do you anticipate purchasing/leasing new work vehicles or equipment in 2023? Responses: 304

8. What difference, if any, has the Infrastructure Investment and Jobs Act of 2021 (the "Bipartisan Infrastructure Law") made to your business? Responses: 305

9. Did an owner postpone or cancel any projects that were scheduled to start in 2022 or 2023? (mark all that apply) Responses: 303

10. If projects were postponed or canceled, what was the main reason? Responses: 258

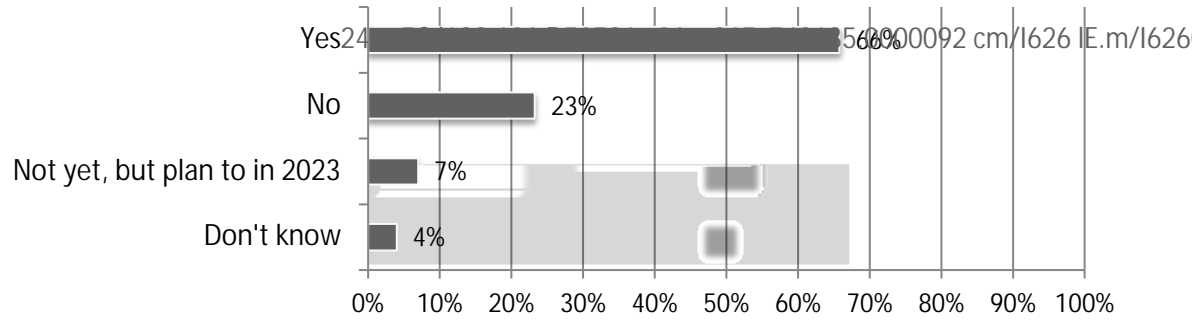


11. What are your biggest concerns for 2023? (mark all that apply) Responses: 303

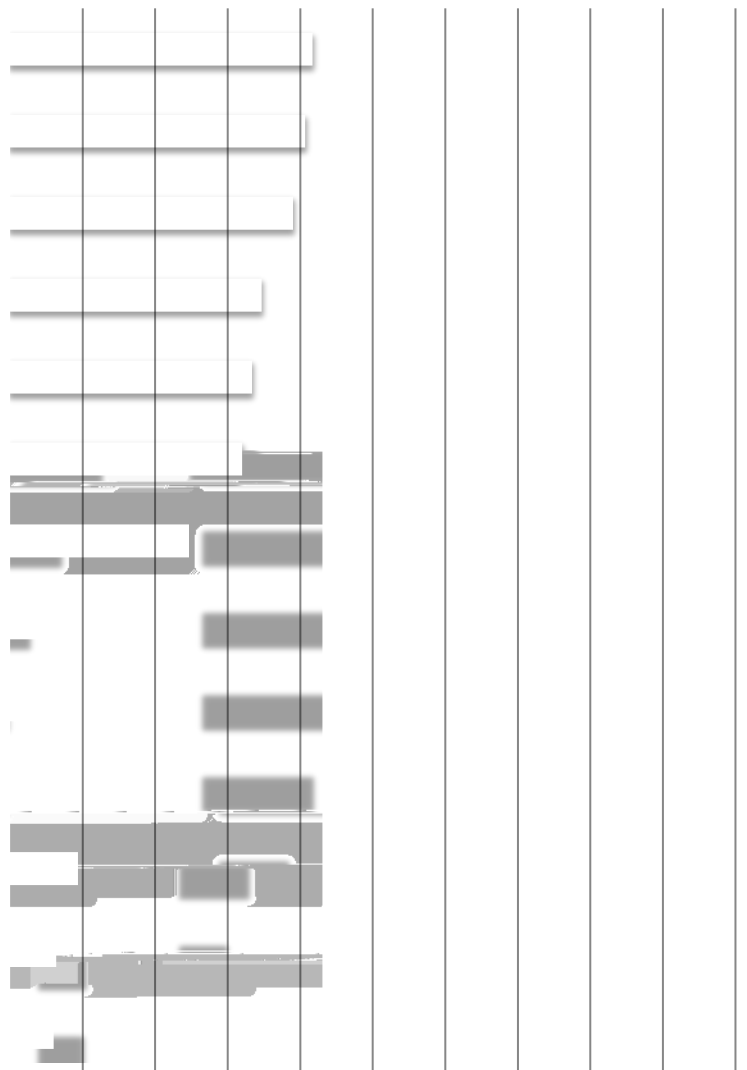
12. What challenges, if any, do you see regarding the safety and health of your firm's workers? (mark all that apply) Responses: 265

13. Compared to 2022, will your firm's 2023 investment in the following technologies change? (mark all that apply) Responses:

15. Does your firm currently have a formal IT plan to support your business objectives? Responses: 301

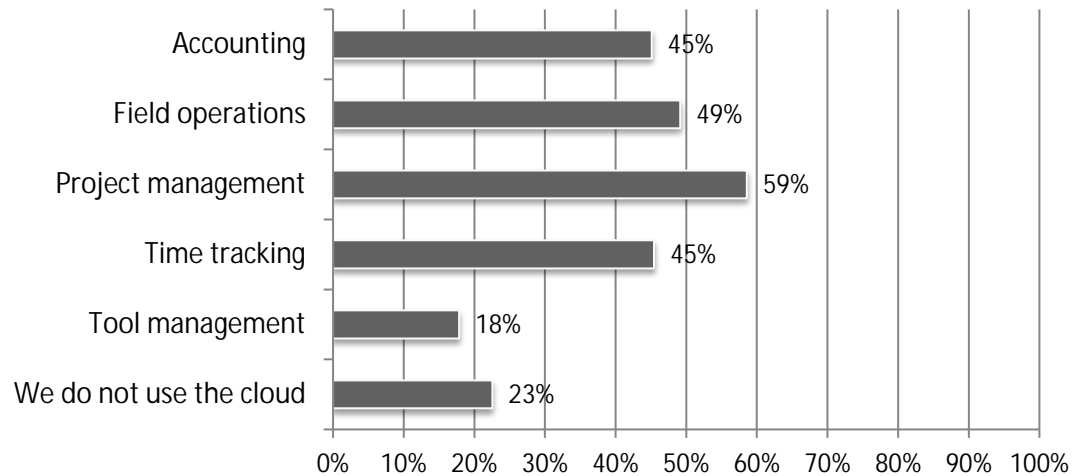


16. What are your biggest IT challenges (mark all that apply)? Responses: 300

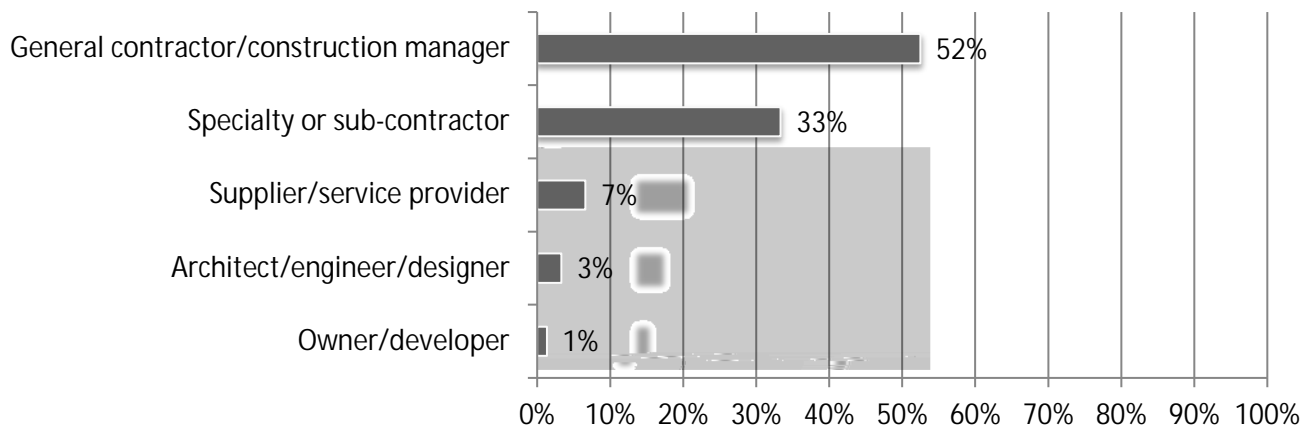


17. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)?

Responses: 297



18. What best describes your firm? Responses: 303



19. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor?

Responses: 301

