

## 2023 Construction Outlook Virginia Results

*Total Responses: 23. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.*

1.

			0%		
Water/Sewer	50%	0%	50%	50%	38%
Public Building	41%	12%	47%	29%	23%
Federal (e.g., VA, GSA, USACE, NAVFAC)	40%	7%	53%	33%	37%
Transportation (e.g., transit, rail, airport)	30%	0%	70%	30%	42%
Manufacturing	29%	29%	43%	0%	14%
K-12 School	27%	20%	53%	7%	16%
Power	25%	13%	63%	13%	28%
Warehouse	23%	15%	62%	8%	10%
Lodging	20%	50%	30%	-30%	-4%
Multifamily Residential	18%	55%	27%	-36%	1%
Retail	17%	67%	17%	-50%	-22%
Private Office	7%	57%	36%	-50%	-21%
Other	0%	0%	100%	0%	10%

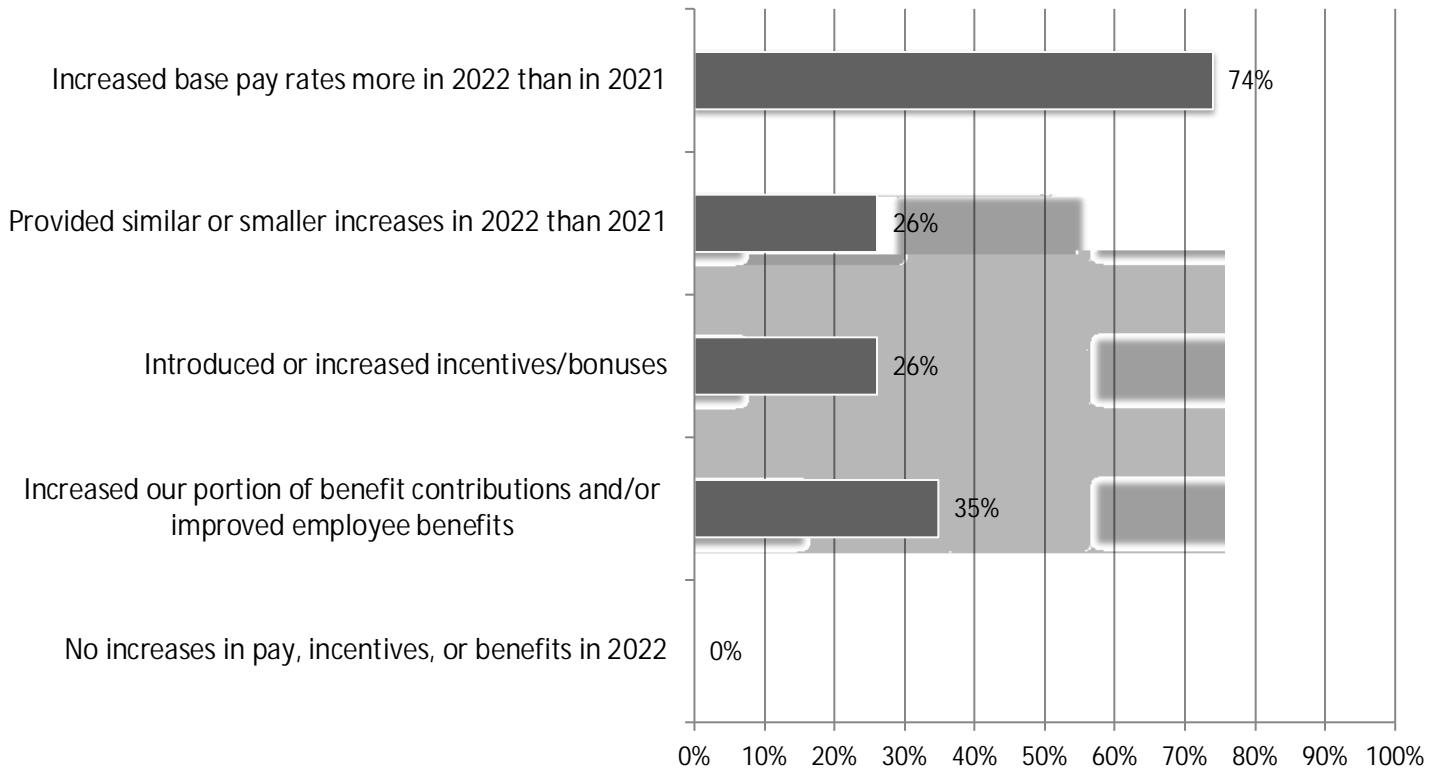


2. What percent change do you expect in your headcount in 2023? Responses: 23

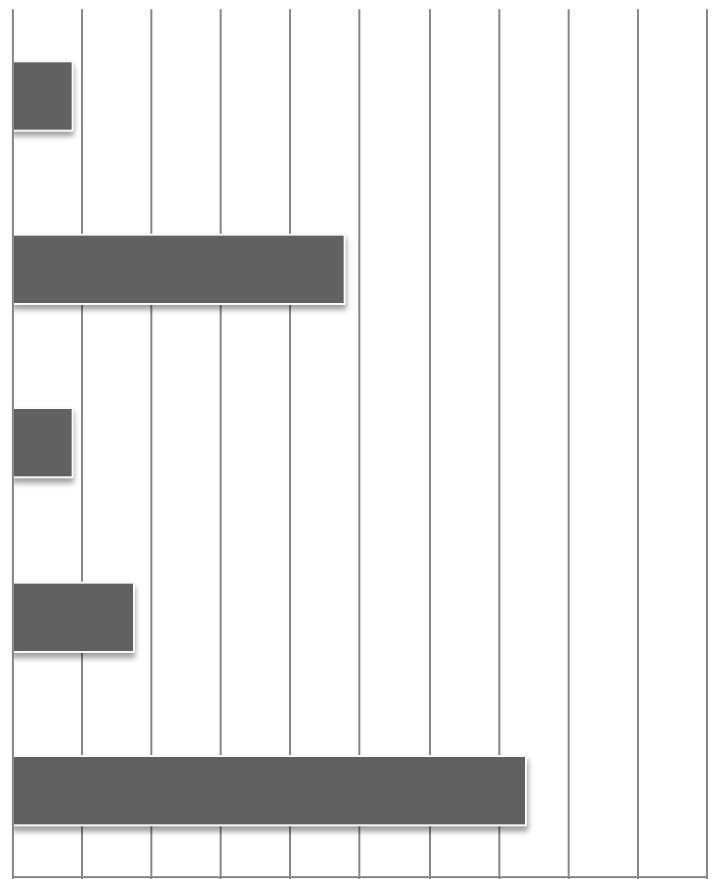
3. How would you describe your current situation in filling salaried and hourly craft positions?  
Responses: 23

4.

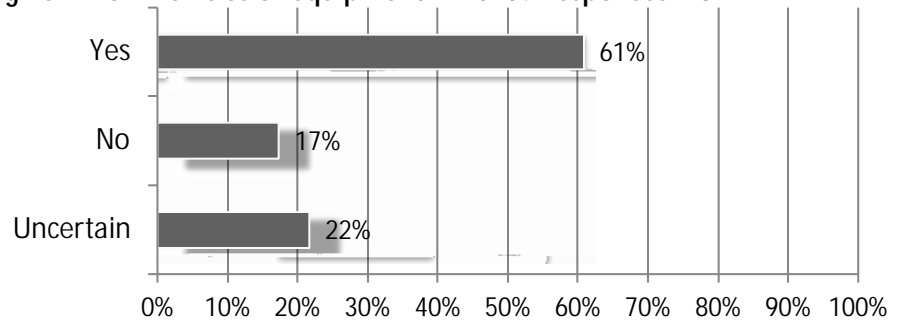
5. What changes did your firm make in pay or benefits in 2022? (mark all that apply) Responses: 23



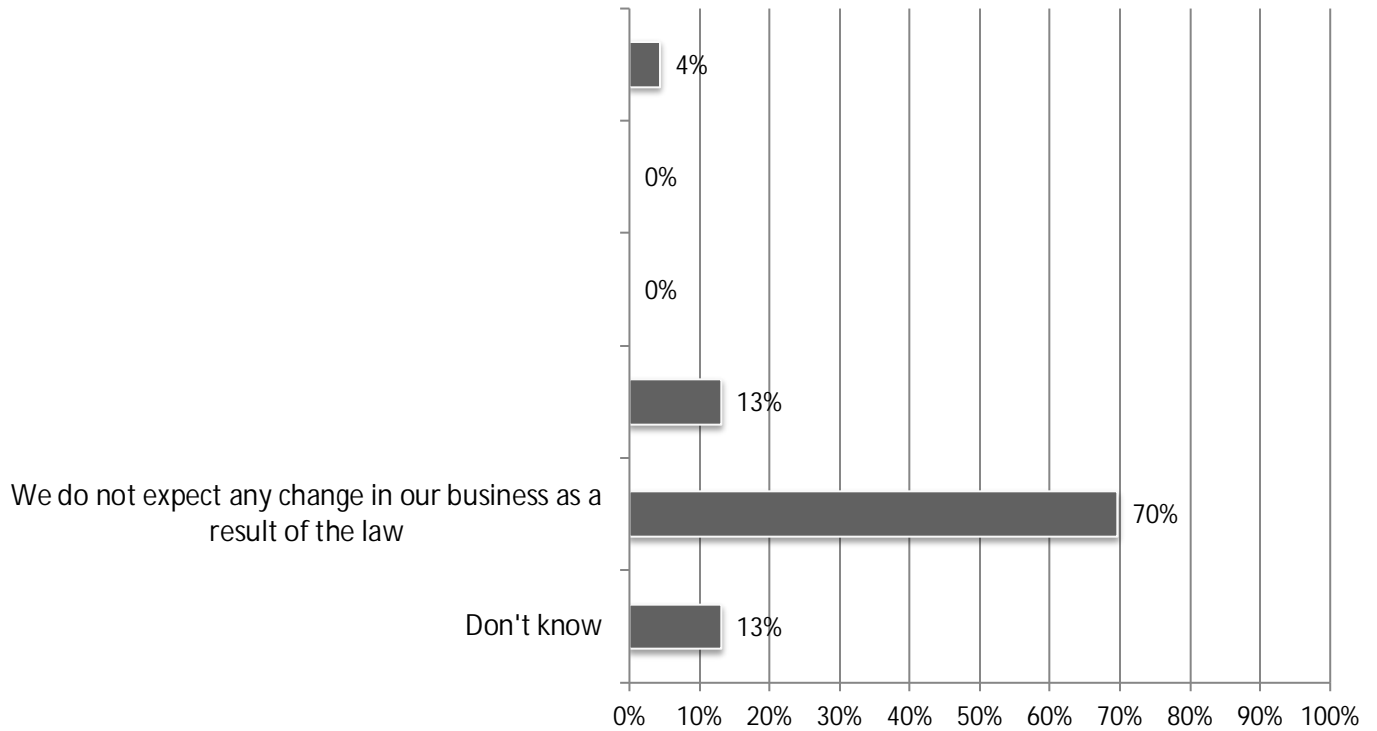
6. How has your firm responded to supply-chain issues in 2022, if any? (mark all that apply) Responses: 23



7. Do you anticipate purchasing/leasing new work vehicles or equipment in 2023? Responses: 23



8. What difference, if any, has the Infrastructure Investment and Jobs Act of 2021 (the "Bipartisan Infrastructure Law") made to your business? Responses: 23

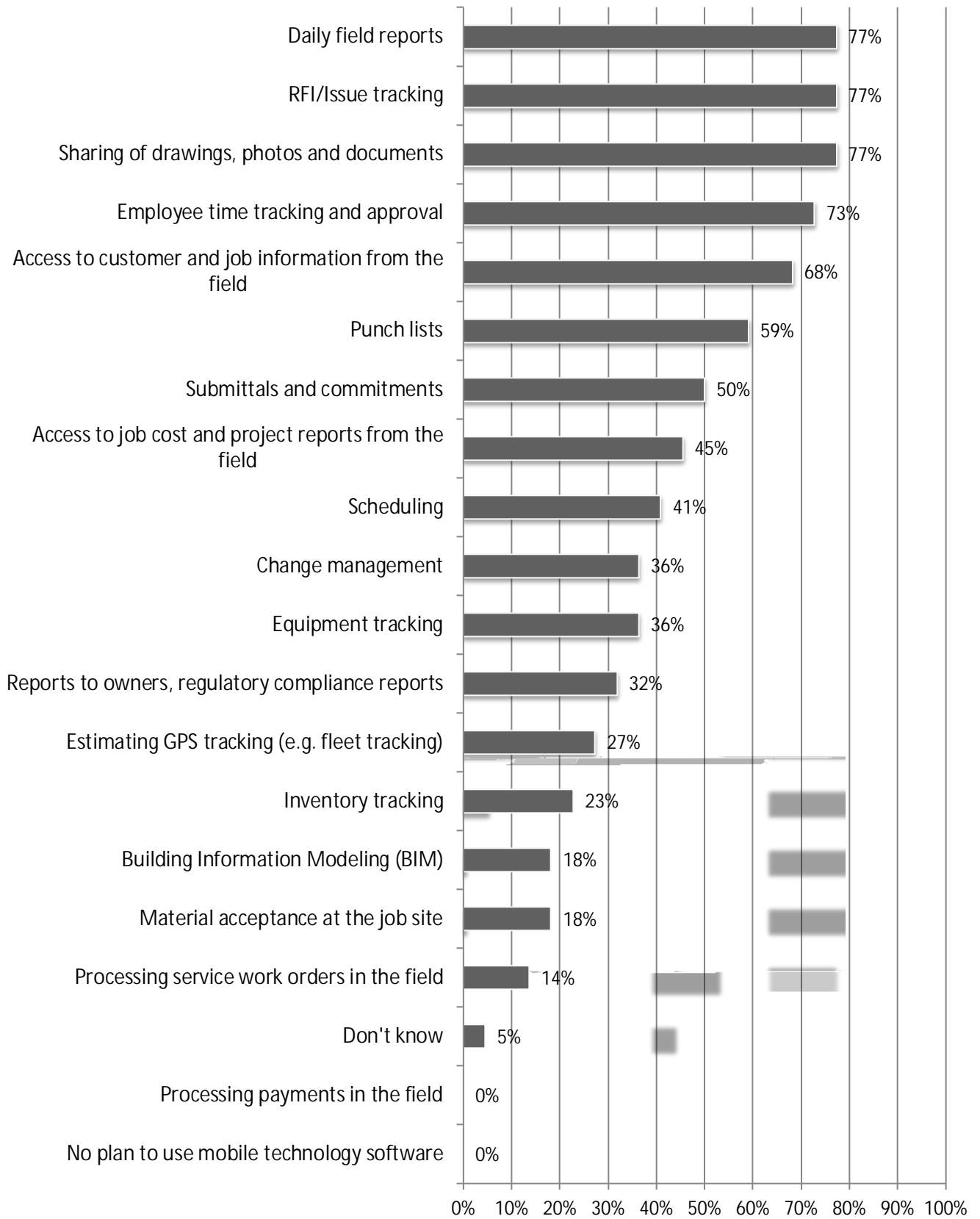


9. Did an owner postpone or cancel any projects that were scheduled to start in 2022 or 2023? (mark all that apply) Responses: 23

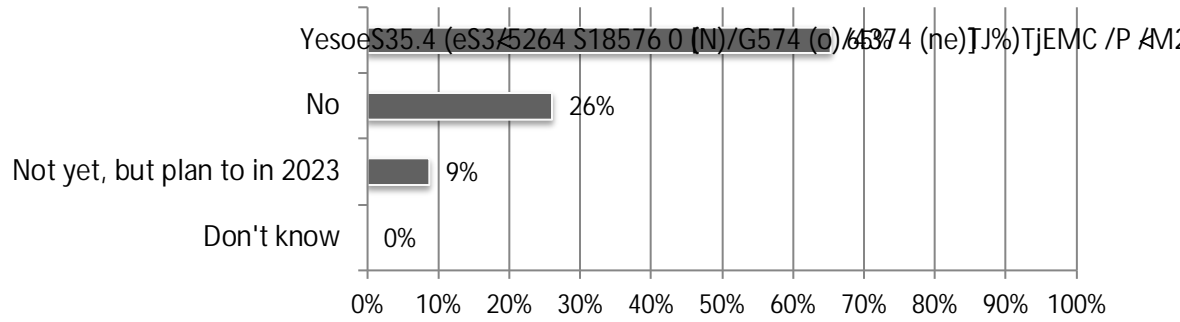


12. What challenges, if any, do you see regarding the safety and health of your firm's workers? (mark all that apply)

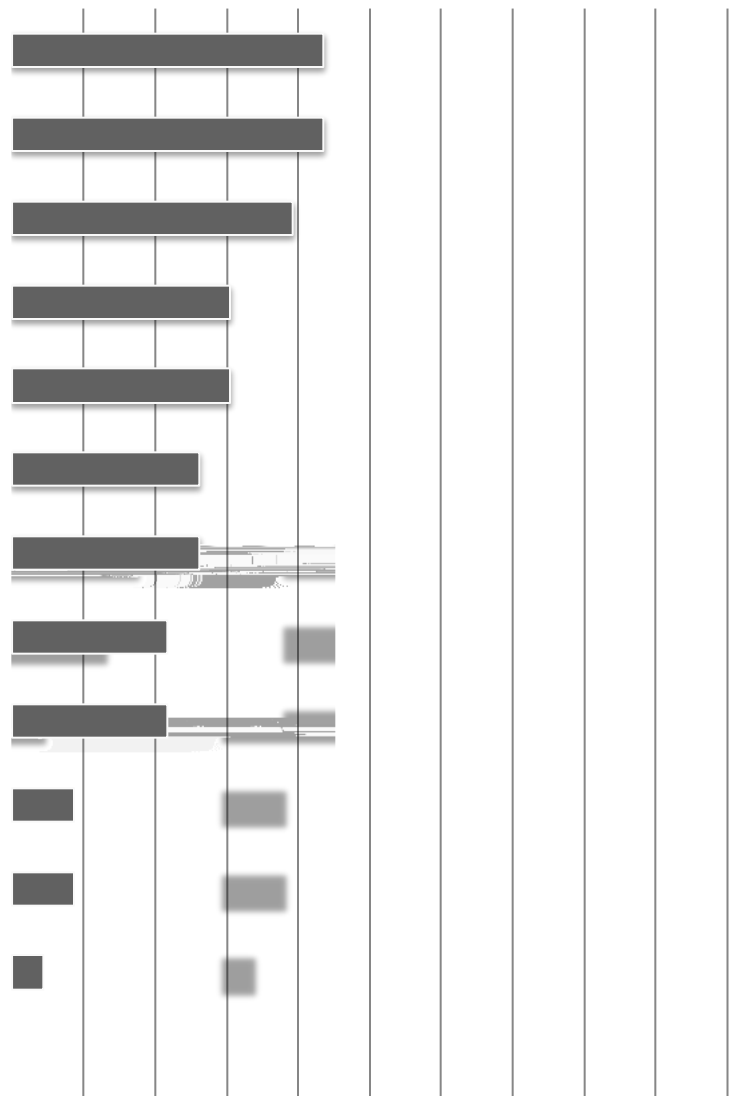
14. How does your company plan to use mobile software technology? (mark all that apply) Responses: 22



15. Does your firm currently have a formal IT plan to support your business objectives? Responses: 23



16. What are your biggest IT challenges (mark all that apply)? Responses: 23





17. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)?  
Responses: 22

18. What best describes your firm? Responses: 23

19. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor?  
Responses: 23

20. Estimate the total dollar amount of work your firm performed in 2022. Responses: 22

21. How many total employees does your firm employ at all of its locations? Responses: 23